

THE MICHAEL KAIM TEAM

SUCCESS THROUGH PROSPECTING

Prospecting is the most predictable and repeatable way to build a successful Real Estate business. Join us for a 3 hour CE class to learn the ins and outs of getting on the phones and setting yourself up for success.

We'll cover ways to generate leads, effective scripts to use, how to practice role playing, where and when to prospect and how to stay in control of the conversation.

We hope to see you there!

[Click Here to Register](#)

DATE:

September 25, 2019

LOCATION:

LGAAR

9930 Johnnycake Ridge Rd # 3a, Mentor, OH 44060

TIME:

10am - 1pm



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