

The **FIRST** and **ONLY** negotiation certification recognized by the National Association of REALTORS®.

achieve more
WITH YOUR
RENE certification

RENE
Real Estate
NEGOTIATION EXPERT



TAKE THE COURSE!

DATES + LOCATION

October 16 & 17, 2019 @
9:00 a.m.-4:30 p.m.
Lake Geauga Association of
REALTORS
9930 Johnnycake Ridge Rd.
Suite 3A
Concord Township, OH
44060

REGISTRATION INFO

Ali Whitley
\$275 by September 13; \$295
after September 13
216.525.4840
www.akronclevelandrealtors.com

Bonus!
ABR, CRB &
SRS Elective

ELEVATE YOUR GAME

2-Day Certification Course

The RENE Certification is designed to elevate and enhance negotiating skills so that today's real estate professionals can play the game to win.

WHAT TO EXPECT



Craft a strategy for negotiation and learn when and how to negotiate



Adjust your communication style to achieve optimum results with any party in the transaction



Negotiate effectively face-to-face, on the phone or through e-mail and other media