



FRIDAY, MARCH 2 9:00 – 11:00 AM WILL THE IRS COME KNOCKING?

Small Business Taxation for the Real Estate
Agent ~ 2.0 Elective CEU's

Instructor: Dr. James Racic

- Why is the IRS a threat?
- Red Flags and what the IRS is looking for
- How to Avoid the Audit
- Are you a Business and How to Prove it
- Recordkeeping Tips and Recommendations
- Deadlines and Penalties
- Hot Areas – Home Office, Auto, Retirement Plans, Etc.
- The Form Schedule C
- Requirements and Recordkeeping
- Demographic Data and Statistics
- Income (Description & Types)
- IRS – Proof Tip
- Deductions (most common & Often Missed)
- New for 2018 and the Tax Reform and Jobs Act
- Plus More!



**Dr. James Racic
from Lakeland
Community
College**

**Class held at
LGAAR**

2.0 Elective CEU's

**2 Tax Classes
back to back!
Register for both!**

**Register at
LGAAR.org**

You will be charged a \$20 no show fee if you register for a class and do not attend. ~ 48 hours preferred

*You may not be able to attend classes if you have an outstanding financial obligation, per bylaws

To Cancel:

Cancel through Eventbrite OR call
440.350.9000 OR email
Contact@LGAAR.org